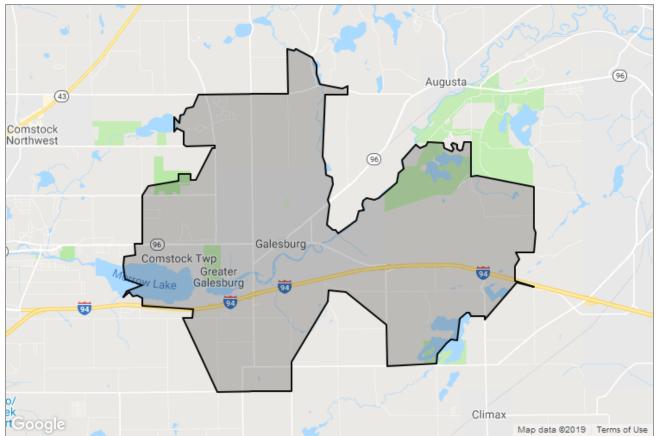


COMMERCIAL TRADE AREA REPORT

Galesburg, MI 49053





Presented by Joanne Stevens



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IOWA Realty	
Iowa's Largest	

Criteria Used for Analysis

Income:	Age:	Population Stats:	Se
Median Household Income	Median Age	Total Population	1s
\$58,181	41.9	7,442	G

Segmentation: Ist Dominant Segment Green Acres

Consumer Segmentation

Life	Mode
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What are the
people like that
live in this area?

Cozy Country Living Empty nesters in bucolic settings Urbanization Where do people like this usually live?

Rural

Country living with older families, low density and low diversity

Top Tapestry Segments	Green Acres	Salt of the Earth	Traditional Living	Midlife Constants	Down the Road
% of Households	847 (30.8%)	676 (24.6%)	497 (18.1%)	438 (15.9%)	295 (10.7%)
% of Kalamazoo County	13,631 (12.9%)	6,609 (6.3%)	11,880 (11.3%)	1,992 (1.9%)	889 (0.8%)
_ifestyle Group	Cozy Country Living	Cozy Country Living	Hometown	GenXurban	Rustic Outposts
Jrbanization Group	Rural	Rural	Metro Cities	Suburban Periphery	Semirural
Residence Type	Single Family	Single Family	Single Family	Single Family	Mobile Homes
lousehold Type	Married Couples	Married Couples	Singles	Married Without Kids	Married Couples
verage Household Size	2.69	2.58	2.5	2.3	2.74
ledian Age	43	43.1	34.8	45.9	34.3
Diversity Index	24	18.3	53.1	34	70.5
ledian Household Income	\$72,000	\$53,000	\$37,000	\$48,000	\$36,000
ledian Net Worth	\$226,000	\$134,000	\$29,000	\$104,000	\$30,000
ledian Home Value	\$197,000	\$134,000	\$79,000	\$141,000	\$104,000
lomeownership	86.7 %	83.7 %	60.1 %	73.6 %	66.4 %
mployment	Professional or Management	Professional or Services	Services, Administration or Professional	Professional or Services	Services or Administration
ducation	College Degree	High School Graduate	High School Graduate; Some College	College Degree	High School Gradua
Preferred Activities	Are member of veterans' club, fratemal order. Do home improvement projects.	Go fishing, hunting, boating, camping. Tackle home improvement projects.	Go camping; visit the zoo. Eat fast food.	Attend church; are members of fratemal orders. Read; go fishing; play golf.	Visit chat rooms, pla games online. Go hunting, fishing.
inancial	Bank, pay bills online	Buy insurance from agent	Carry credit card balances, student loans	Have retirement income, Social Security	Prefer convenience frozen meals, fast fo
<i>l</i> edia	Watch TV by satellite	Access Internet by dial- up modem	Watch QVC, CMT, Game Show Network	Watch country, Christian TV channels	Watch Animal Plane on satellite TV
/ehicle	Own truck/SUV	Own truck, ATV	Own 1-2 vehicles	Own domestic SUVs, trucks	Bought used vehicle last year



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Galesburg, MI 49053:	Population	Comparison
Total Population	49053	7,442
This chart shows the total population in		7,722
an area, compared with other geographies.	Kalamazoo County	263,744
Data Source: U.S. Census American		273,163
Community Survey via Esri, 2018 Update Frequency: Annually	Michigan	10,057,191
2018		10,182,805
2023 (Projected)		
Donulation Donaite	49053	227.0
Population Density	49055	237.8
This chart shows the number of people per square mile in an area, compared	Kalamazoo County	454.5
with other geographies.	Raiama200 County	470.7
Data Source: U.S. Census American Community Survey via Esri, 2018	Michigan	171.8
Update Frequency: Annually	Pitchigun	174.0
2018		
2023 (Projected)		
Population Change Since 2010	49053	5.88%
This chart shows the percentage change in area's population from 2010 to 2018, compared with other geographies.		3.76%
	Kalamazoo County	5.36%
Data Source: U.S. Census American		3.57%
Community Survey via Esri, 2018 Update Frequency: Annually	Michigan	1.76%
		1.25%
2018		

Total Daytime Population	49053	6,925
This chart shows the number of people	Kalamazoo County	271,713
who are present in an area during normal business hours, including workers, and compares that population to other geographies. Daytime population is in contrast to the "resident" population present during evening and nighttime hours. Data Source: U.S. Census American	Michigan	9,966,602
Community Survey via Esi, 2018 Update Frequency: Annually 49053		

2023 (Projected)



Trade Area	Report

IOWA Realty Iowa's Largest	Trade Area R	eport	Galesburg, MI 49053
Daytime Population Density	49053	221.3	
This chart shows the number people we are present in an area during normal business hours, including workers, per square mile in an area, compared with other geographies. Daytime population in contrast to the "resident" population present during evening and nighttime hours. Data Source: U.S. Census American	Michigan	468.2 170.3	
Community Survey via Esi, 2018 Update Frequency: Annually			
49053			
Average Household Size	49053	2.65	
This chart shows the average househol size in an area, compared with other geographies.	d Kalamazoo County	2.66 2.42	
Data Source: U.S. Census American Community Survey via Esri, 2018 Update Frequency: Annually	Michigan	2.43 2.48	
2018 2023 (Projected)		2.48	
Population Living in Family Households	49053	6,048 6,238	
This chart shows the percentage of an area's population that lives in a household with one or more individual related by birth, marriage or adoption,		185,211 190,104	
compared with other geographies. Data Source: U.S. Census American Community Survey via Esri, 2018 Update Frequency: Annually	Michigan	7,783,307 7,823,147	
2018 2023 (Projected)			
Female / Male Ratio	49053	50.6%	49.4%
This chart shows the ratio of females to males in an area, compared with other geographies.		50.4% 51.0%	49.6% 49.0%
Data Source: U.S. Census American		50.9%	49.1%
Community Survey via Esi, 2018 Update Frequency: Annually	Michigan	50.9% 50.7%	49.1%

- Women 2018
- Men 2018
- Women 2023 (Projected)
- Men 2023 (Projected)



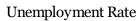
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Galesburg, MI 49053: Economic Comparison

Average Household Income	49053	\$81,116
This chart shows the average household		\$99,888
income in an area, compared with other geographies.	Kalamazoo County	\$73,201
Data Source: U.S. Census American		\$87,956
Community Survey via Esri, 2018	Michigan	\$74,148
Update Frequency: Annually		\$87,572
2018		
2023 (Projected)		
Median Household Income	49053	\$58,181
This chart shows the median household		\$70,159
income in an area, compared with other	Kalamazoo Courte	\$51,301
geographies	Kalamazoo County	
Data Source: U.S. Census American Community Survey via Esri, 2018		\$58,381
Update Frequency: Annually	Michigan	\$53,680
2018		\$60,924
2023 (Projected)		
2023 (Projected)		
	49053	\$30,897
2023 (Projected) Per Capita Income This chart shows per capita income in an	49053	\$30,897 \$37,832
2023 (Projected) Per Capita Income This chart shows per capita income in an area, compared with other geographies.	49053 Kalamazoo County	
2023 (Projected) Per Capita Income This chart shows per capita income in an		\$37,832
2023 (Projected) Per Capita Income This chart shows per capita income in an area, compared with other geographies. Data Source: U.S. Census American		\$37,832 \$29,841
2023 (Projected) Per Capita Income This chart shows per capita income in an area, compared with other geographies Data Source: U.S. Census American Community Survey via Esri, 2018	Kalamazoo County	\$37,832 \$29,841 \$35,696
2023 (Projected) Per Capita Income This chart shows per capita income in an area, compared with other geographies Data Source: U.S. Census American Community Survey via Esri, 2018 Update Frequency: Annually	Kalamazoo County	\$37,832 \$29,841 \$35,696 \$29,555
 2023 (Projected) Per Capita Income This chart shows per capita income in an area, compared with other geographies Data Source: U.S. Census American Community Survey via Esri, 2018 Update Frequency: Annually 2018 	Kalamazoo County	\$37,832 \$29,841 \$35,696 \$29,555
 2023 (Projected) Per Capita Income This chart shows per capita income in an area, compared with other geographies. Data Source: U.S. Census American Community Survey via Esri, 2018 Update Frequency: Annually 2018 2023 (Projected) 	Kalamazoo County Michigan	\$37,832 \$29,841 \$35,696 \$29,555 \$34,907
 2023 (Projected) Per Capita Income This chart shows per capita income in an area, compared with other geographies. Data Source: U.S. Census American Community Survey via Esri, 2018 Update Frequency: Annually 2018 	Kalamazoo County Michigan 49053	\$37,832 \$29,841 \$35,696 \$29,555 \$34,907 \$62,247
 2023 (Projected) Per Capita Income This chart shows per capita income in an area, compared with other geographies. Data Source: U.S. Census American Community Survey via Esri, 2018 Update Frequency: Annually 2018 2023 (Projected) Average Disposable Income This chart shows the average disposable 	Kalamazoo County Michigan	\$37,832 \$29,841 \$35,696 \$29,555 \$34,907
 2023 (Projected) Per Capita Income This chart shows per capita income in an area, compared with other geographies. Data Source: U.S. Census American Community Survey via Esri, 2018 Update Frequency: Annually 2018 2023 (Projected) Average Disposable Income	Kalamazoo County Michigan 49053	\$37,832 \$29,841 \$35,696 \$29,555 \$34,907 \$62,247
 2023 (Projected) Per Capita Income This chart shows per capita income in an area, compared with other geographies. Data Source: U.S. Census American Community Survey via Esri, 2018 Update Frequency: Annually 2018 2023 (Projected) Average Disposable Income This chart shows the average disposable income in an area, compared with other geographies. Data Source: U.S. Census American	Kalamazoo County Michigan 49053 Kalamazoo County	\$37,832 \$29,841 \$35,696 \$29,555 \$34,907 \$62,247 \$56,760
 2023 (Projected) Per Capita Income This chart shows per capita income in an area, compared with other geographies. Data Source: U.S. Census American Community Survey via Esri, 2018 Update Frequency: Annually 2018 2023 (Projected) Average Disposable Income This chart shows the average disposable income in an area, compared with other geographies.	Kalamazoo County Michigan 49053 Kalamazoo County	\$37,832 \$29,841 \$35,696 \$29,555 \$34,907 \$62,247 \$56,760



Trade Area Report



OWARealty

This chart shows the unemployment trend in an area, compared with other geographies.

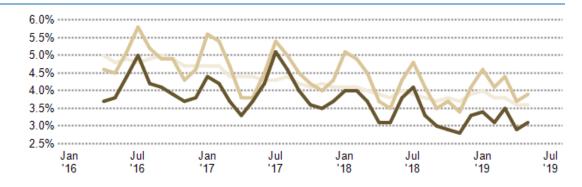
Data Source: Bureau of Labor Statistics via 3DL

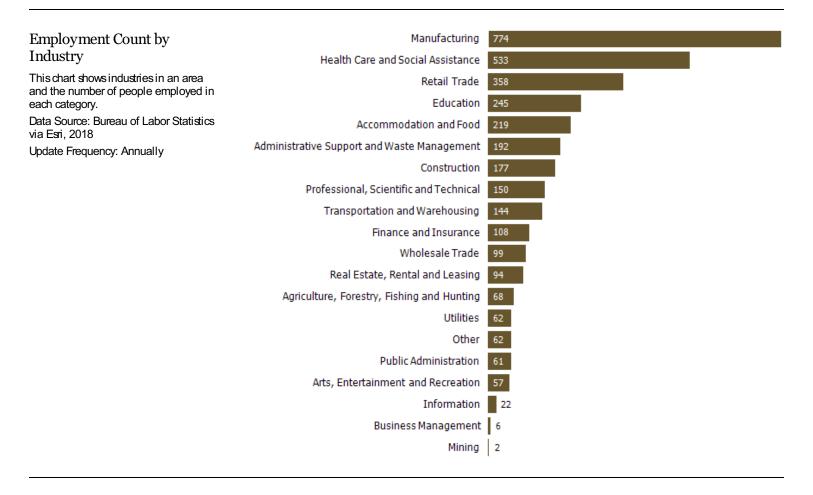
Update Frequency: Monthly





USA



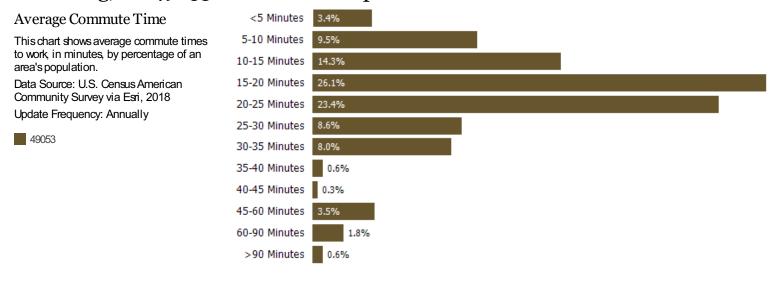




Galesburg, MI 49053: Commute Comparison

IOWARealty

a's Largest



How People Get to Work	Drive Alone	86.9%
This chart shows the types of	Carpool	9.3%
transportation that residents of the area you searched use for their commute, by	Work at Home	3.9%
percentage of an area's population.	Walk	2.1%
Data Source: U.S. Census American Community Survey via Esri, 2018	Other	0.8%
Update Frequency: Annually	Bus	0.4%
49053	Public Transit	0.4%
	Bicycle	0.3%
	Taxi	0.2%



	port Galesburg, M 49053
53: Home Value	e Comparison
ue 49053	\$186,770
for Kalamazoo County ne Michigan	\$181,300 \$199,830
49053 Kalamazoo County	+2.7%
in Michigan is ted	
œs	
40053	\$198,730
Kalamazoo County Y Michigan gs	\$226,999
49053 Kalamazoo County	- 0.6 +3.2%
ge Michigan h ty gs	+12.4%
	ue 49053 for Kalamazoo County Michigan ces 49053 Kalamazoo County Michigan ted 49053 Kalamazoo County Michigan ge 49053 Kalamazoo County Michigan

